

MARKET OUTLOOK Housing investments expected to increase, but from low levels

Started-up housing investments, new and renovations

Sweden	2024	2025	2026
	\\	7	个
Norway	2024	2025	2026
	↓(↘)	7	个
Finland	2024	2025	2026
	→(<i>ブ</i>)	7	7

Source: Navet

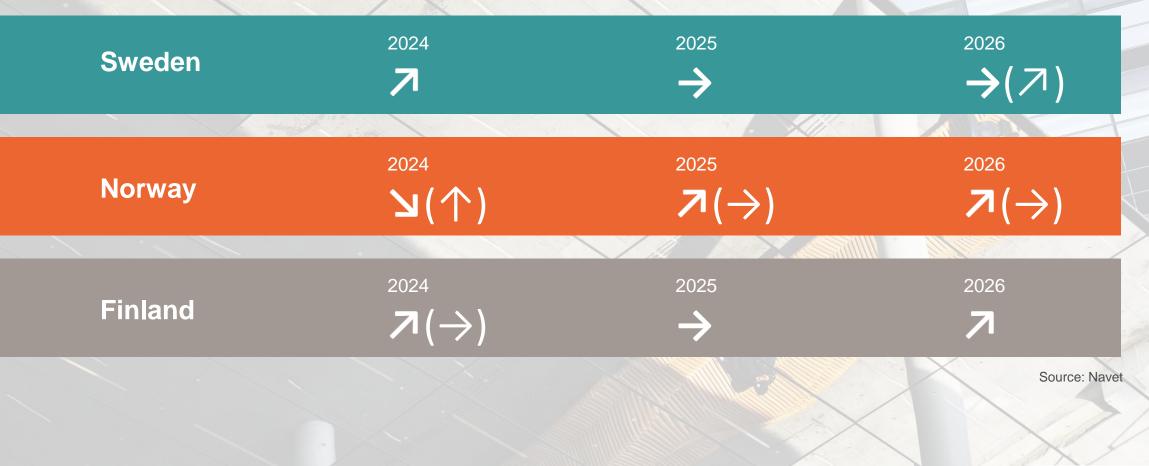


Started-up and estimated need for housing in Sweden 1994–2033



MARKET OUTLOOK Varying investment levels in other building construction

Started-up other building construction investments, new and renovations



PEAB

Continued high level of investments in civil engineering

Civil engineering investments

Sweden	2024 ↗(→)	2025	2026 (-)
Norway	2024	2025	2026
	7	->	(-)
Finland	2024	2025	2026
	\\	7	(-)
			Source: Navet

Stable investment levels in the Nordic market

Total construction and civil engineering investments, new and renovations

Sweden	2024	2025	2026
	↗(→)	7	7
Norway	2024	2025	2026
	Si (🔊)	↗(→)	↗(->)
Finland	2024	2025 ∕√(→)	2026 7
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Business area Construction

Kesberget preschoo Vårgårda

Business area Construction



MSEK	Oct-Dec 2024	Oct-Dec 2023	Jan-Dec 2024	Jan-Dec 2023
Net sales	6,541	7,029	23,817	27,780
Operating profit excl. Mall of Scandinavia	96	-358	416	41
Operating margin excl. Mall of Scandinavia, %	1.5	-5.1	1.7	0.1
Operating profit	96	-358	416	441
Operating margin, %	1.5	-5.1	1.7	1.6



BUSINESS AREA CONSTRUCTION High level of orders received in the fourth quarter





Orders received, MSEK

Order backlog

BSEK (24.5)





BUSINESS AREA CONSTRUCTION New contracts in the fourth quarter

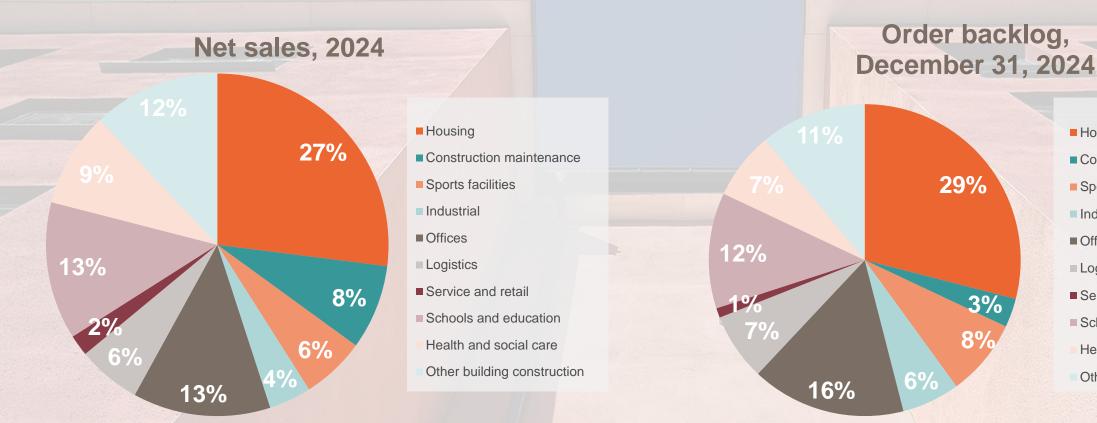






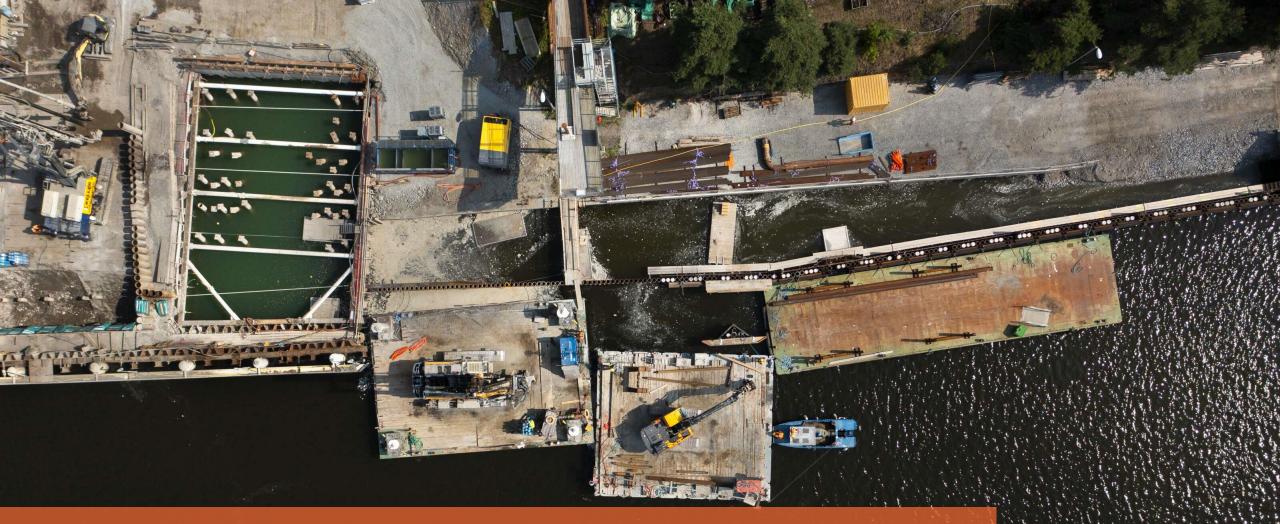
BUSINESS AREA CONSTRUCTION Allocation per product area





- Housing
- Construction maintenance
- Sports facilities
- Industrial
- Offices
- Logistics
- Service and retail
- Schools and education
- Health and social care
- Other building construction





Business area Civil Engineering

Lock canal Södertälje

Business area Civil Engineering



MSEK	Oct-Dec 2024	Oct-Dec 2023	Jan-Dec 2024	Jan-Dec 2023
Net sales	4,893	4,454	16,539	15,164
Operating profit	140	180	499	501
Operating margin, %	2.9	4.0	3.0	3.3

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BUSINESS AREA CIVIL ENGINEERING Stable level of orders received and high order backlog

Orders received, MSEK



Order backlog

BSEK (13.9)



BUSINESS AREA CIVIL ENGINEERING New contracts in the fourth quarter



Reinforcement of water and wastewater treatment (MSEK 335) New waterworks (MSEK 580) New pipelines for technical water (MSEK 276)





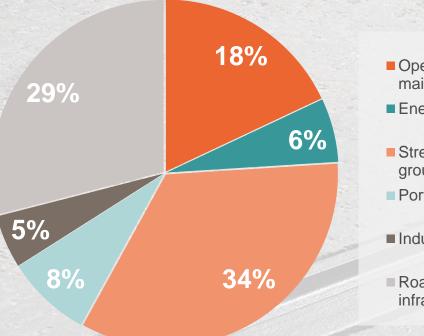






BUSINESS AREA CIVIL ENGINEERING Allocation per product area

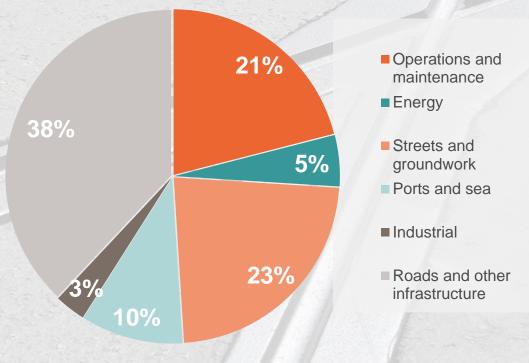
Net sales, 2024



Operations and maintenance

- Energy
- Streets and groundwork
- Ports and sea
- Industrial
- Roads and other infrastructure

Order backlog per December 31, 2024









Business area Industry

Paving Hamina, Finland

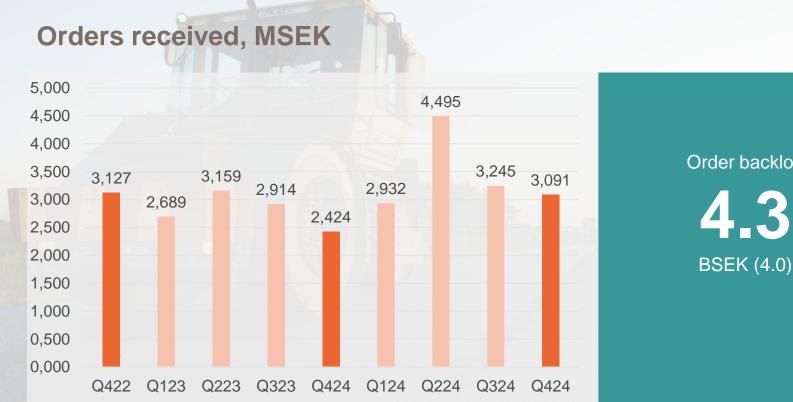
Business area Industry



MSEK	Oct-Dec 2024	Oct-Dec 2023	Jan-Dec 2024	Jan-Dec 2023
Net sales	5,576	5,056	21,548	19,962
Operating profit	597	476	1,415	962
Operating margin, %	10.7	9.4	6.6	4.8



BUSINESS AREA INDUSTRY Stable level of orders received and order backlog



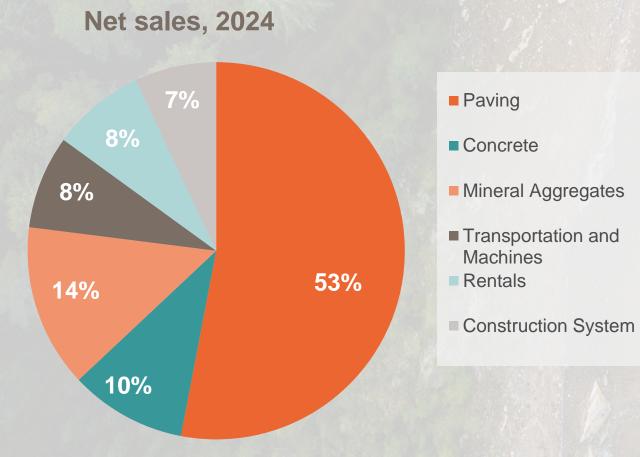
Order backlog

3





BUSINESS AREA INDUSTRY Allocation per product area

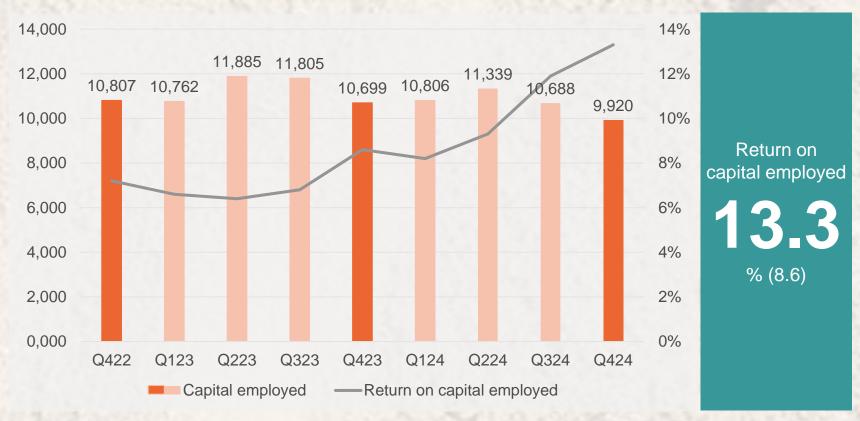




BUSINESS AREA INDUSTRY Lower capital employed and improved return on capital



Capital employed and return on capital employed*





*Calculated on rolling 12 months



Apartment building Bara Centre Svedala

Business area Project Development



	MSEK	Oct-Dec 2024	Oct-Dec 2023	Jan-Dec 2024	Jan-Dec 2023
	Net sales	1,737	1,456	4,270	5,722
	Operating profit	521	17	728	304
	Operating margin, %	30.0	1.2	17.0	5.3
1	of which Housing Development	-1.1	-4.6	-2.7	3.8



BUSINESS AREA PROJECT DEVELOPMENT Continued low activity level



MSEK	Oct-Dec 2024	Oct-Dec 2023	Jan-Dec 2024	Jan-Dec 2023
Total number of housing start-ups	370 ¹	79	615 ²	727 ²
of which tenant-owner associations, ownership and residential limited companies	3701	_	615 ²	121 ²
of which in rental apartment projects	-	79	-	606
Total number of sold homes	267	330	1,008	934
of which tenant-owner associations, ownership and residential limited companies	267	201	710	542
of which in rental apartment projects	-	129	298	392

¹Includes 167 homes that have been converted from rentals ²Includes 167 (85) homes that have been converted from rentals



BUSINESS AREA PROJECT DEVELOPMENT Own housing development production



PEAB

Number	31 Dec, 2024	31 Dec, 2023
Total number of homes under production	1,550	3,694
of which tenant-owner associations, ownership and residential limited companies	1,056	2,392
of which in rental apartment projects	494	1,302
Share of sold homes under production	36 %	57 %
of which tenant-owner associations, ownership and residential limited companies	45 %	68 %
of which in rental apartment projects	16 %	28 %
Repurchased homes on the balance sheet, tenant-owner apartments/condominiums	224	252
Number of homes in rental apartment projects under management	306	_

BUSINESS AREA PROJECT DEVELOPMENT Property projects



Type of project	Location	Rentable area, m²	Degree rented, %	Recognized value, MSEK	Adopted investment, MSEK	Completion time point	Completion level, %
Ongoing							
Retail, office building and parking	Malmö	11,000	13	79	592	Q3-2027	13
Completed							
Office building	Gothenburg	12,900	40	532			
Apatment hotel	Malmö	4,200	100	138			
Office building	Malmö	2,500	100	145			
Office building	Malmö	3,600	100	135			
Office building	Malmö	4,900	100	267			



BUSINESS AREA PROJECT DEVELOPMENT JV transactions affected the fourth quarter



Capital employed and return on capital employed*





The Peab Group

PEAL

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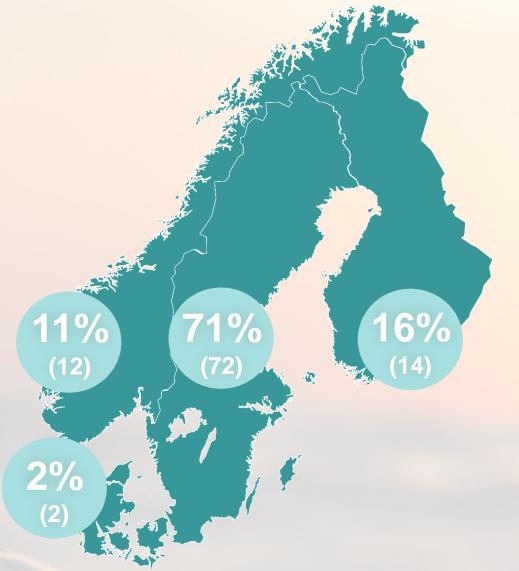
THE GROUP Segment reporting

MSEK	Oct-Dec 2024	Oct-Dec 2023	Jan-Dec 2024	Jan-Dec 2023
Net sales	16,785	15,639	58,697	58,821
Operating profit	1,255	133	2,763	1,853
Operating margin, %	7.5	0.9	4.7	3.2



THE GROUP Geographic spread in the Nordic region

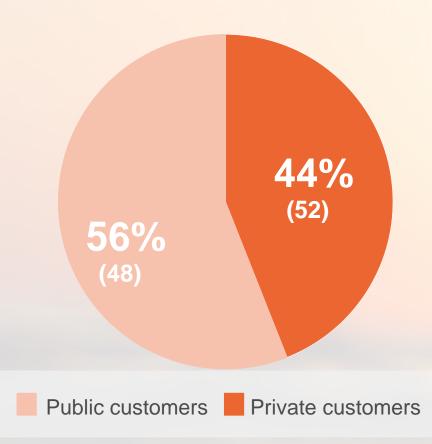
Net sales, 2024





THE GROUP Increased share of public customers

Net sales, 2024





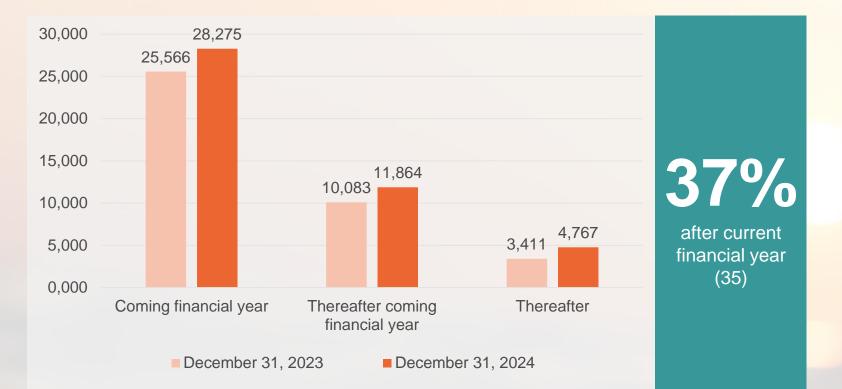
THE GROUP High order backlog and continued good risk diversification





THE GROUP Order backlog extended in time

Order backlog allocated over time, MSEK

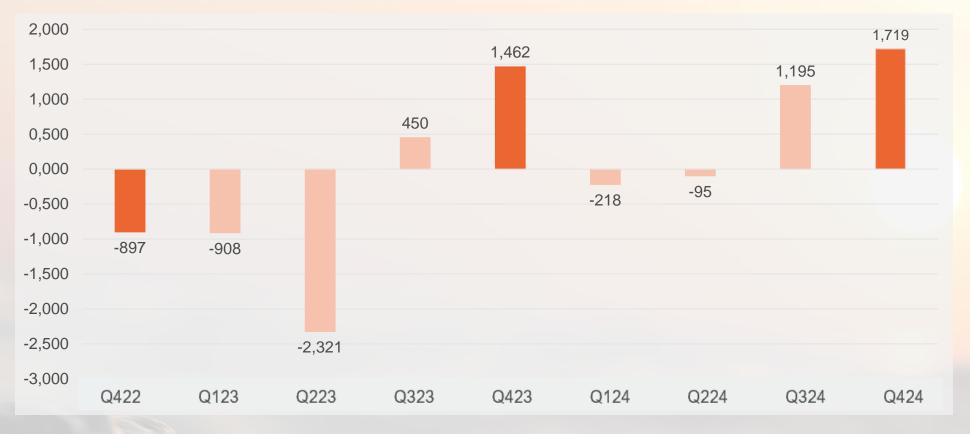


The potential worth of preliminary agreements (phase 1) per December 31, 2024 amounted to app. BSEK 13 (BSEK 19 per December 31, 2023)



THE GROUP Continued strong cash flow in the quarter

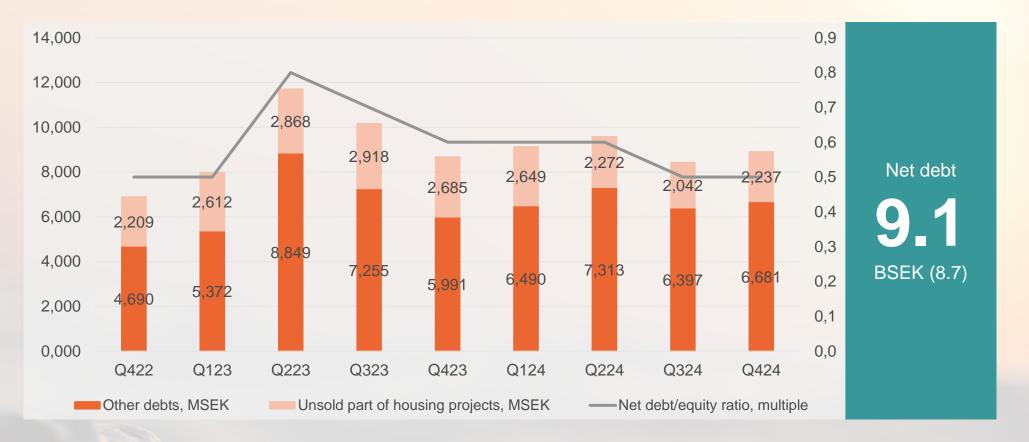
Cash flow before financing, MSEK





THE GROUP Net debt affected by acquisitions in the fourth quarter

Net debt and net debt/equity ratio





Target checkpoint

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Four target areas, nine external targets



PEAB

MOST PROFITABLE COMPANY Target: Operating margin over 6 percent

Operating margin, Group





*Operating margin 4.5% excl. effect of the distribution of Annehem Fastigheter of MSEK 952 **Operating margin 2.5 % excl. effect of Mall of Scandinavia of MSEK 400

Years 2016-2018 are not translated according to the changed accounting principles for our own housing development projects

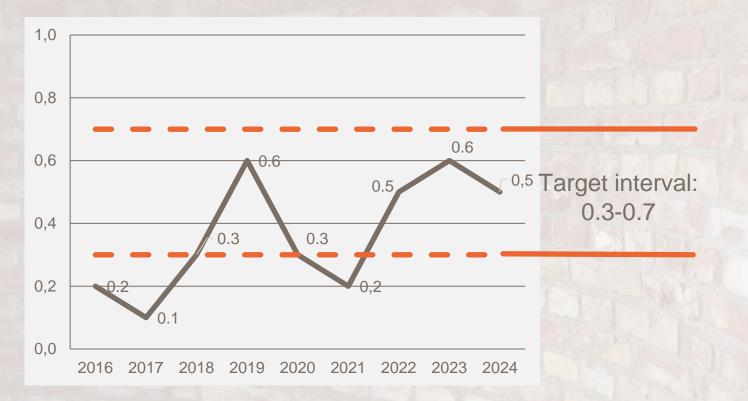


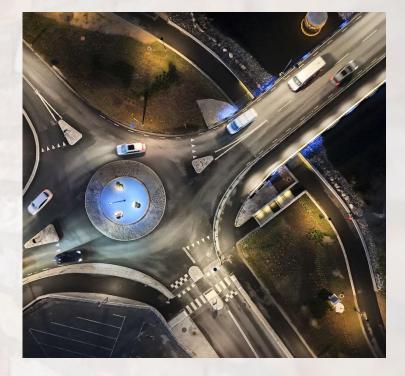


MOST PROFITABLE COMPANY Target: Net debt/equity ratio within interval 0.3-0.7



Net debt/equity ratio, Group



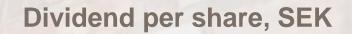


Years 2016-2018 are not translated according to the changed accounting principles for our own housing development projects



Target: Dividend more than 50 percent of profit for the year

Dividend, % of profit for the year





* In 2019 no dividend was distributed. The value of the distribution of Annehem Fastigheter at the time of the distribution in December 2020 was 97 percent of the profit for the year 2019 ** For 2024, the Board's proposal to the AGM

Years 2016-2018 are not translated according to the changed accounting principles for our own developed housing projects

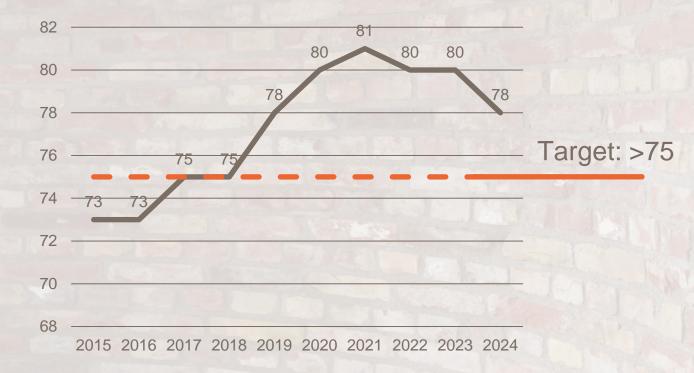




MOST SATISFIED CUSTOMERS Focus on quality in our delivery

Customer Satisfied index (CSI)

41



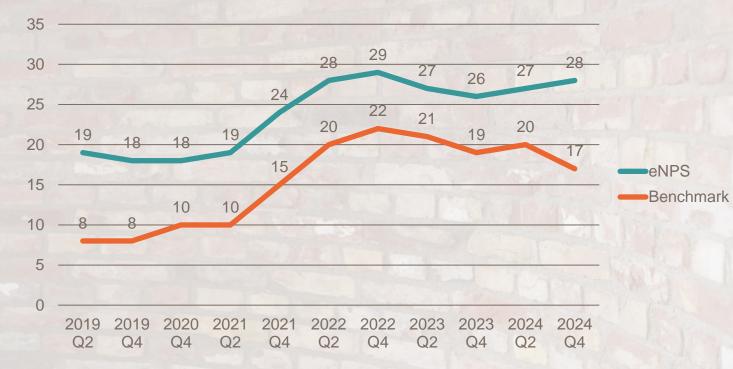
Three questions:

- Total satisfaction
- In relation to expectations
- In relation to an ideal supplier

BEST WORKPLACE First choice for jobseekers



eNPS, recommend Peab



Target: Over industry benchmark

BEST WORKPLACE Zero vision for workplace accidents

Serious accidents, rolling 12 months, category 4

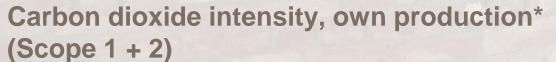


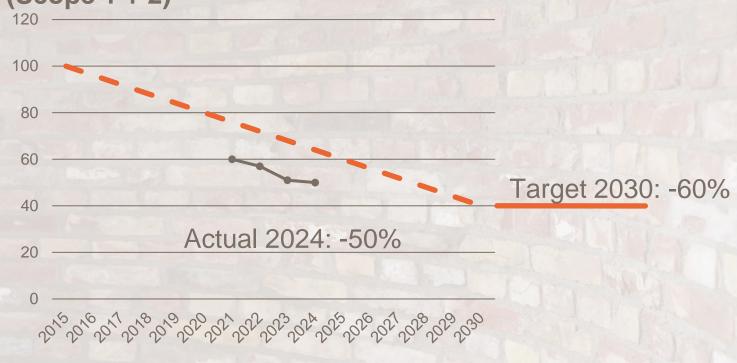
Target: Contracting trend





LEADER IN SOCIAL RESPONSIBILITY Climate targets for our own production





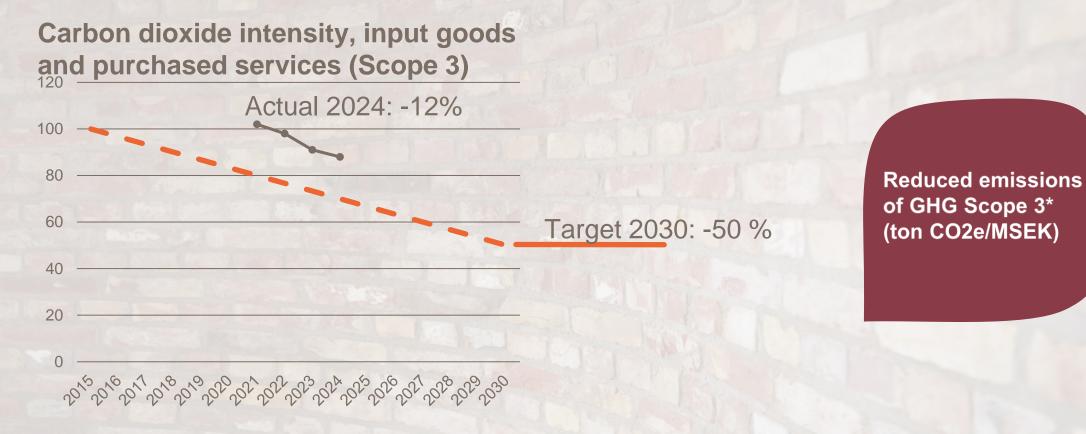
Reduced emissions of GHG Scope 1+2* (ton CO2e/MSEK)



* Direct and indirect emissions as a result of using fuel and energy in our own production

LEADER IN SOCIAL RESPONSIBILITY Climate target for input goods and purchased services



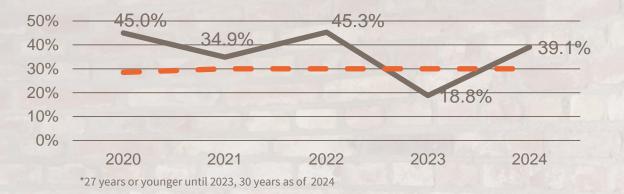


* Includes concrete/cement, asphalt/bitumen, transportation and machine services, steel, waste and business trips

LEADER IN SOCIAL RESPONSIBILITY Equal opportunity recruitment: Share of women recruited always over the education market

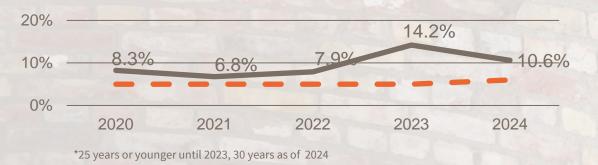


Production and processing* (SW), %



Target 2024: >30% Actual 2024: 39.1% Number of women in new recruitment for core skills > number of women with degrees in relevant education markets

Production management and production support* (W-CW), %



Target 2024: >6.0% Actual 2024: 10.6% Core skills comprise both skilled workers and white-collar workers in positions close to production

JAN-DEC 2024 Strong finish for the year

- Markets for civil engineering and paving show good demand while the housing markets are still weak
- High level of orders received for the year and extended backlog
- Improved result and margin
- Strong cash flow in the quarter and for the full year 2024
- Good target outcome, particularly positive is the contracting trend in serious workplace accidents
- Our broad business model with four business areas and local roots serve us well
- The Board proposes a dividend of SEK 2,75 (1.50) per share divided into two payments







Next report: First quarter 2025 May 6, 2025

Thank you!

